



MAYER | BROWN

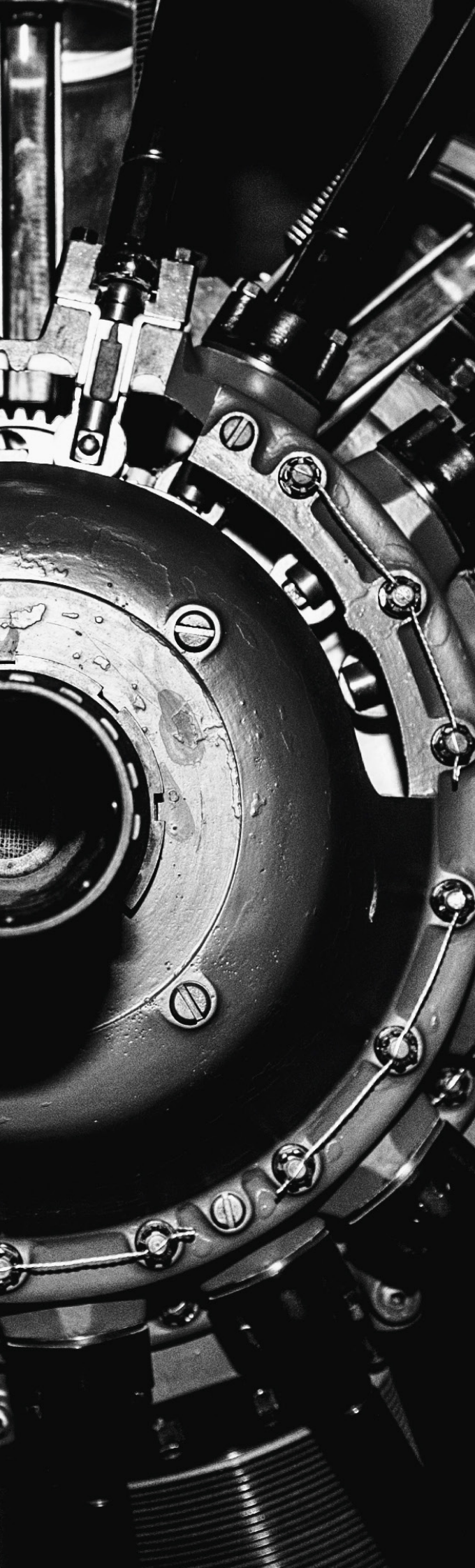
Practice Overview

Asset Finance





Service Integrity **Commercial Instinct**
Responsiveness *Teamwork*
Commitment **Global Platform**
Imagination *Initiative* *Insight*
Financial Services Powerhouse
Understanding *Efficiency* **One-Firm Culture**
Diversity and Inclusiveness *One-Stop Shop*
Strategic Partnering *Thought Leadership*
Innovation **Excellence**



About Mayer Brown

Mayer Brown is a distinctively global law firm, uniquely positioned to advise the world's leading companies and financial institutions on their most complex deals. With extensive reach across four continents, we are the only integrated law firm in the world with approximately 200 lawyers in each of the world's three largest financial centers—New York, London and Hong Kong—the backbone of the global economy.

Our diverse teams of lawyers are recognized by our clients as strategic partners with deep commercial instincts and a commitment to creatively anticipating their needs and delivering excellence in everything we do. Our one-firm culture—seamless and integrated across all practices and regions—ensures that our clients receive the best of our knowledge and experience.

Asset Finance

Mayer Brown has one of the leading international asset finance practices. We offer clients experience across industries, asset classes and product lines. We advise on debt and structured finance, leasing, and lease and equity portfolio transfers. Our lawyers act for banks and financial institutions engaged in financing everything from satellites to mining equipment. Our practice also counsels on the acquisition, employment, operation and disposal of assets and equipment used in the aviation, maritime, rail and automotive industries.



Our Clients

Our asset finance team acts for leading banks and financial institutions engaged in the financing of ships, aircraft, satellites, rolling stock, offshore oil and gas drilling rigs, FPSOs/FSOs, FSRUs, airport, rail and port infrastructure, power generation and transmission, mining and construction equipment, and telecommunications, manufacturing and processing equipment.

We also act for project sponsors, airlines, shipping companies, managers, operators and other participants in the aviation, maritime, rail and automotive sectors, and have extensive experience in advising on the acquisition, employment, operation and disposal of assets and equipment used in these industries.



Why They Choose Mayer Brown

MARKET COMMAND

We have deep experience across numerous asset classes and product lines with global coverage.

- Aircraft
- Shipping Vessels
- Railcars
- Equipment
- Containers
- Auto

Our asset finance team has experience across the full range of product lines, including plain vanilla debt, export credit-supported debt, off-balance sheet finance, limited recourse finance, mezzanine debt, tax efficient finance, structured finance and restructurings. We also have a long-standing practice in leasing and represent equity participants, lessees, institutional investors, governments and governmental agencies and underwriters in both privately placed and public transactions. We have represented clients on sale-leasebacks, lease-leasebacks, domestic single investor and leveraged tax leases, cross-border leveraged leases, "synthetic" leases and other off-balance sheet lease and hybrid lease structures. We have also frequently advised clients in connection with the use of residual value products to support asset residual values.

The tax lawyers on the team are well-versed in the implications of all forms of transactions, including those with cross-border elements and multi-jurisdictional tax issues.

GLOBAL PLATFORM

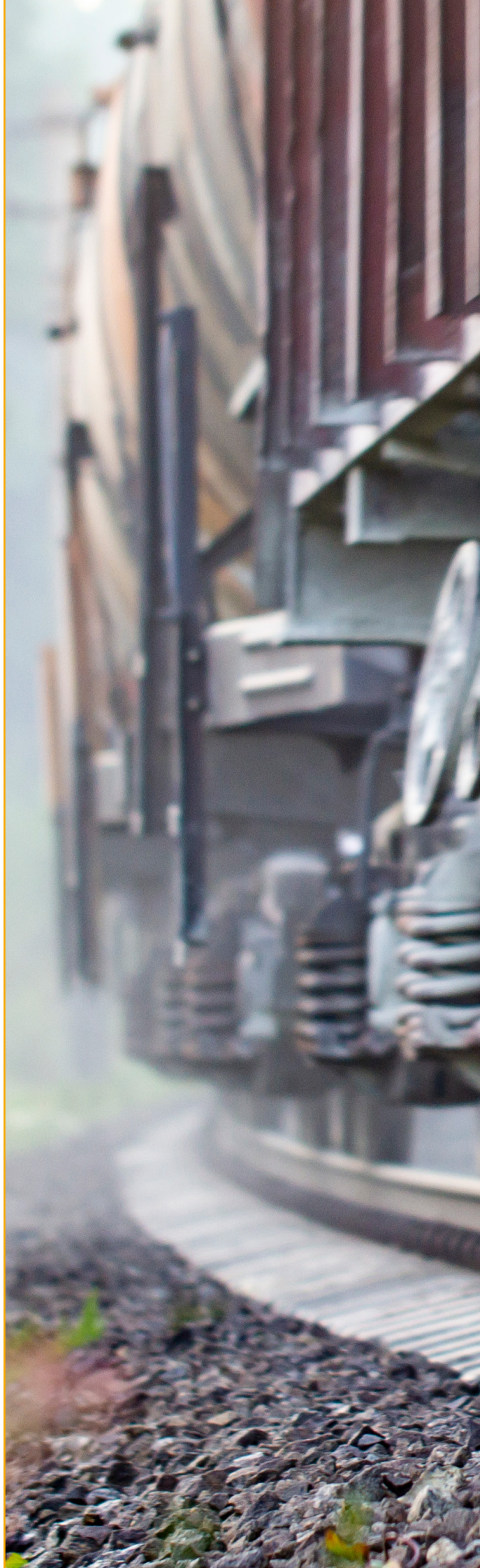
With experience in established arenas and emerging markets, hubs in the world's largest financial centers anchoring an extensive global network of offices, and carefully nurtured relationships with internationally experienced lawyers in other countries, Mayer Brown knows the laws and the political, cultural and commercial influences impacting financial matters worldwide. We build teams composed of the best lawyers from a wide range of professional and cultural backgrounds, who are well-equipped to respond to each client's unique needs—whether specific to a certain region or cross-border.

CLIENT SERVICE

With our deep commercial instincts, we never forget that our clients primarily have business problems, not legal problems. We present creative, actionable ideas that can be executed efficiently. Our approach is interactive, advisory and ultimately focused on decreasing the transactional risks for all parties and increasing the certainty of a successful closing.

DIVERSITY

Providing a diverse and inclusive workplace heightens our sensitivity to cultural issues, which empowers us to respond to the challenges of serving a clientele that spans the globe. However, we are committed to diversity and inclusion not just because it makes sound business sense but also because it is the right thing to do.







Asset Classes

AIRCRAFT

We have extensive experience in all major types of aircraft financing. We represent lenders and equity participants, as well as commercial aircraft lessors, airlines, borrowers and export credit agencies in both public and private transactions, including in lease warehouse structures, lease securitization structures, “double dip” cross-border leases, and enhanced equipment trust certificate transactions (EETCs). Our Aircraft Finance practice is centered in Hong Kong, Paris and New York.

SHIPPING VESSELS

We are a leading provider of legal services to the shipping industry, with more than a century of experience advising on all aspects of maritime law. Our clientele includes shipowners, shipbuilders, charterers, pool operators, ship managers, lenders and lessors, institutional investors and insurers. We are widely recognized as the preeminent firm for ship finance in Hong Kong and throughout Asia, with notable practices in Europe and the US.

RAILCAR

We are among the few firms that offer significant knowledge and experience in the broad range of services in the rail industry. Our team has worked on a range of projects worldwide in the rail industry—including front end procurement of major rail schemes, railcar securitizations, equipment trust certificates, and other secured financings, project financings, M&A transactions and rail infrastructure leasing transactions.

EQUIPMENT

We have a long-standing equipment finance practice. We have extensive experience in sophisticated leasing products such as cross-border transactions, debt pass-through trusts, and qualified technological equipment transactions.

Our ABS securitization experience is extensive for equipment loans and leases to both corporate and consumer obligors. We regularly represent a variety of issuers (or their underwriters or financing parties) in the equipment securitization markets in Rule 144A offerings and financings by CP conduits. We represent both prime and subprime equipment finance companies. We represent issuers, underwriters, CP conduits, placement agents and servicers.

SHIPPING CONTAINERS

We have extensive experience in regard to financing shipping containers, both for lenders and owners. Our clientele includes the world’s largest shipping container company. We represent our clients with respect to their financing transactions, including both securitizations as well as secured, syndicated term and revolving credit facilities, and have worked on billions of dollars of transactions over the past few years.





AUTO

In the motor vehicle financing industry, we believe we have the largest market share in motor vehicle ABS transactions and have done more motor-vehicle-related securitizations than any other law firm. We regularly work with issuers and underwriters in building comprehensive financing plans for motor vehicle finance companies—including establishing titling trusts, bank lines of credit, commercial paper warehouses, 144A transactions, public shelf transactions and a host of other solutions to the past market turmoil. We are also at the forefront in helping financing companies, banks and other motor vehicle finance providers create like-kind exchange programs for their own account and coordinate such programs with titling trusts and securitization structures.

We participated in the creation of the first asset-backed financing of auto leases to use a titling trust. Since that time, we have created more than forty titling trusts for auto lessors. We also have more experience than any other law firm in structuring like-kind exchange programs and transactions involving like-kind exchanges for autos. We are at the forefront in helping leasing companies, banks and other auto lessors create like-kind exchange programs for their own account and to coordinate such programs with titling trusts and securitization structures.



MAYER BROWN PRACTICES

Banking & Finance
Capital Markets
Corporate & Securities
Cybersecurity & Data Privacy
Employment & Benefits
Financial Services Regulatory & Enforcement
Global Mobility & Migration
Government Relations & Public Law
Intellectual Property
International Trade
Joint Ventures & Strategic Alliances
Litigation & Dispute Resolution
Mergers & Acquisitions
Private Clients, Trusts & Estates
Real Estate Markets
Restructuring, Bankruptcy & Insolvency
Risk Management
Tax
Technology Transactions



INDUSTRIES WE SERVE

Agribusiness
Business Development Companies
Chemicals
Construction & Engineering
Consumer Financial Services
Environmental, Social & Governance
Fintech
Health Care
Hospitality & Leisure
Infrastructure Investment
Insurance
Life Sciences
Mining
Oil & Gas
Private Equity, Funds & Investment Management
Sports, Entertainment & Media
Technology, Media & Telecommunications
Transportation

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